

REGIONAL TRANSIT ISSUE PAPER

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
5	11/14/11	Open	Action	10/21/11

Subject: Approving the Third Amendment to the Contract for Purchase of Paratransit Buses through the CalACT/MBTA Cooperative Purchasing Schedule with Creative Bus Sales, Inc.

ISSUE

Whether to approve the Third Amendment to the Contract for Purchase of Paratransit Buses through the CalACT/MBTA Cooperative Purchasing Schedule with Creative Bus Sales, Inc.

RECOMMENDED ACTION

Adopt Resolution No. 11-11-_____, Approving the Third Amendment to the Contract for Purchase of Paratransit Buses through the CalACT/MBTA Cooperative Purchasing Schedule with Creative Bus Sales, Inc.

FISCAL IMPACT

Budgeted:	Yes	This FY:	\$	3,764,894.00
Budget Source:	Capital	Next FY:	\$	N/A
Funding Source:	State Public Transit Assistance (PTA)	Annualized:	\$	N/A
Cost Cntr/GL Acct(s) or Capital Project #:	910700 (vehicles) 910800 (admin) P006	Total Amount:	\$	3,764,894.00
Total Budget:	\$3,764,894, includes applicable sales tax			

DISCUSSION

The CalACT/MBTA purchasing cooperative proved successful last year for the procurement of fifty-two (52) paratransit vehicles because it enabled RT to select from a menu of choices from different vendors and manufacturers that best suited RT's needs, rather than the limitations of an award based solely on the price of the vehicles. The cooperative provides a broad range of products. The Starcraft Bus, Model Allstar 25, sold by Creative Bus Sales, meets RT needs. The base price of Model Allstar 25 is \$53,687, which was the lowest bid of eight bids received for Type III, Class C vehicles. Consequently, RT's Procurement Staff has determined that the price for the Starcraft Bus, Model 25 is fair and reasonable. The total estimated price, including optional equipment, inspection services and sales tax is approximately \$85,000 per vehicle. Additional equipment and inspection services will be acquired under separate contracts.

The required fleet to operate demand response service at the peak of the service day is 98 vehicles. When applying a reasonable ratio of spare vehicles at 20%, the total projected fleet required in FY11-12 is 117 vehicles. According to federal guidelines, vehicles used for demand-

Approved:

Presented:

Final 11/08/11

General Manager/CEO

Director, Accessible Services and Customer Advocacy

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responsive complementary paratransit services have a useful life of five years or 150,000 miles, whichever comes first. This vehicle type becomes increasingly more expensive to maintain as it ages. The current demand response fleet has an average vehicle mileage of 166,137 miles. RT currently holds title to thirty (30) of the vehicles in the demand response fleet. Many vehicles purchased by RT with even higher vehicle mileage have been transitioned to the Consolidated Transportation Service Agency (CTSA) fleet or retired. Since 1997, RT has purchased 127 vehicles for ADA complementary paratransit service; 19 of those vehicles have been transitioned to CTSA programs, 63 have been retired and 45 are used in the demand response fleet. Staff has identified 102 vehicles eligible for replacement, with 52 that will be replaced through the procurement already underway. An additional 50 vehicles are eligible for immediate replacement. The fifty-two (52) vehicles that were recently acquired are currently being outfitted with communications equipment, decals, and other ancillary equipment before they are ready to be placed in service. It is expected that the lease agreement for those vehicles will be presented to the Board for approval in December, with release to Paratransit, Inc. following early in 2012. As vehicles continue to age, RT has identified future funding sources to assist Paratransit, Inc. in managing the fleet, including Proposition 1B funds that are expected to be available in the near future.

On August 23, 2010, under Resolution No. 10-08-0105, the Board awarded a contract to Creative Bus Sales, Inc. to purchase 52 paratransit vehicles. This contract was awarded as a result of RT “piggybacking” off the contract between CalACT/MBTA and Creative Bus Sales, Inc. The form of procurement employed by CalACT/MBTA was a Local Government Purchasing Schedule as defined in the FTA Circular 4220.1F, Chapter V, Part 4, wherein the FTA extends to local governments the authority to make arrangements with multiple vendors to provide options for goods or service in the future at established prices. This form of procurement is sometimes known as a “menu-style bid.” The CalACT/MBTA Cooperative released RFP Number 09-02 in November 2009 for Accessible Transit/Paratransit Vehicles, which was a competitive price-based procurement based on accepting vehicles that met the bid specifications and whose price fell within a predetermined competitive range established by the Cooperative. The RFP included both Federal and State provisions.

RT staff is still focused on an alternative fuel platform for the paratransit fleet and a pilot program is now underway for a hybrid paratransit-type vehicle in RT’s Community Bus Service (CBS). In the near future the CBS department will be testing the hybrid vehicle as well as a CNG paratransit type vehicle. These pilot programs will lead to a future direction on alternative fuels on a broader perspective. The gasoline-fueled vehicles proposed for this procurement are compliant with all California Air Resources Board (CARB) standards.

Because RT has approximately \$3.8 M in available PTA funding, as well as an aging paratransit fleet, staff recommends that the Board approve the Third Amendment to the Contract for Purchase of Paratransit Buses through the CalACT/MBTA Cooperative Purchasing Schedule with Creative Bus Sales, Inc. to purchase up to an additional 50 replacement paratransit vehicles.

RESOLUTION NO. 11-11-_____

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

November 14, 2011

**APPROVING THE THIRD AMENDMENT TO THE CONTRACT FOR PURCHASE OF
PARATRANSIT BUSES THROUGH THE CALACT/MBTA COOPERATIVE PURCHASING
SCHEDULE WITH CREATIVE BUS SALES, INC.**

WHEREAS, the Sacramento Regional Transit District (RT) received State Public Transit Assistance (PTA) funds to purchase paratransit vehicles to replace paratransit vehicles that reached their service life; and

WHEREAS, the Morongo Basin Transit Authority (MBTA) served as the lead agency for a California Association for Coordinated Transportation (CalACT) Vehicle Purchasing Cooperative and, under RFP #09-02, conducted a negotiated procurement for paratransit/accessible buses, accepting proposers offering vehicles that met its specifications and whose prices fell within a competitive range established by the Cooperative; and

WHEREAS, pursuant to RFP #09-02, MBTA entered into a Contract ("MBTA Contract") with Creative Bus Sales, Inc. for the purchase of paratransit buses; and

WHEREAS, MBTA has assigned to RT the right to acquire up to 50 buses from Creative Bus Sales, Inc. under the terms and conditions of the MBTA Contract.

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Third Amendment to the Contract for Purchase of Paratransit Buses Through the CalACT/MBTA Cooperative Purchasing Schedule between Sacramento Regional Transit District, herein referred to as "RT," and Creative Bus Sales, Inc. therein referred to as "Contractor," whereby Contractor agrees to sell and RT agrees to purchase up to 50 paratransit vehicles for an amount not to exceed \$3,486,012.50, plus applicable sales tax, is hereby approved.

THAT, the General Manager/CEO is hereby authorized and directed to execute said Third Amendment.

DON NOTTOLI, Chair

A T T E S T:

MICHAEL R. WILEY, Secretary

By: _____
Cindy Brooks, Assistant Secretary